



Simplifying the complexity of multi-banking for corporates

SWIFT for Corporates in numbers

FY 2016

1,726

Corporate groups using SWIFT

2,727

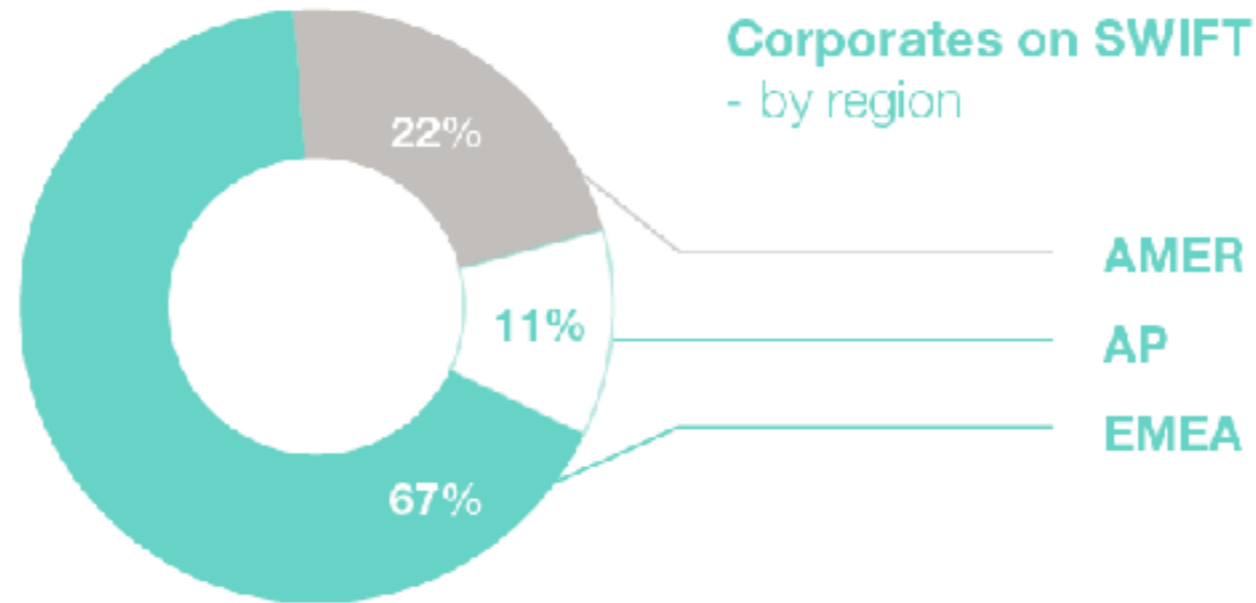
Banks reached globally

15%

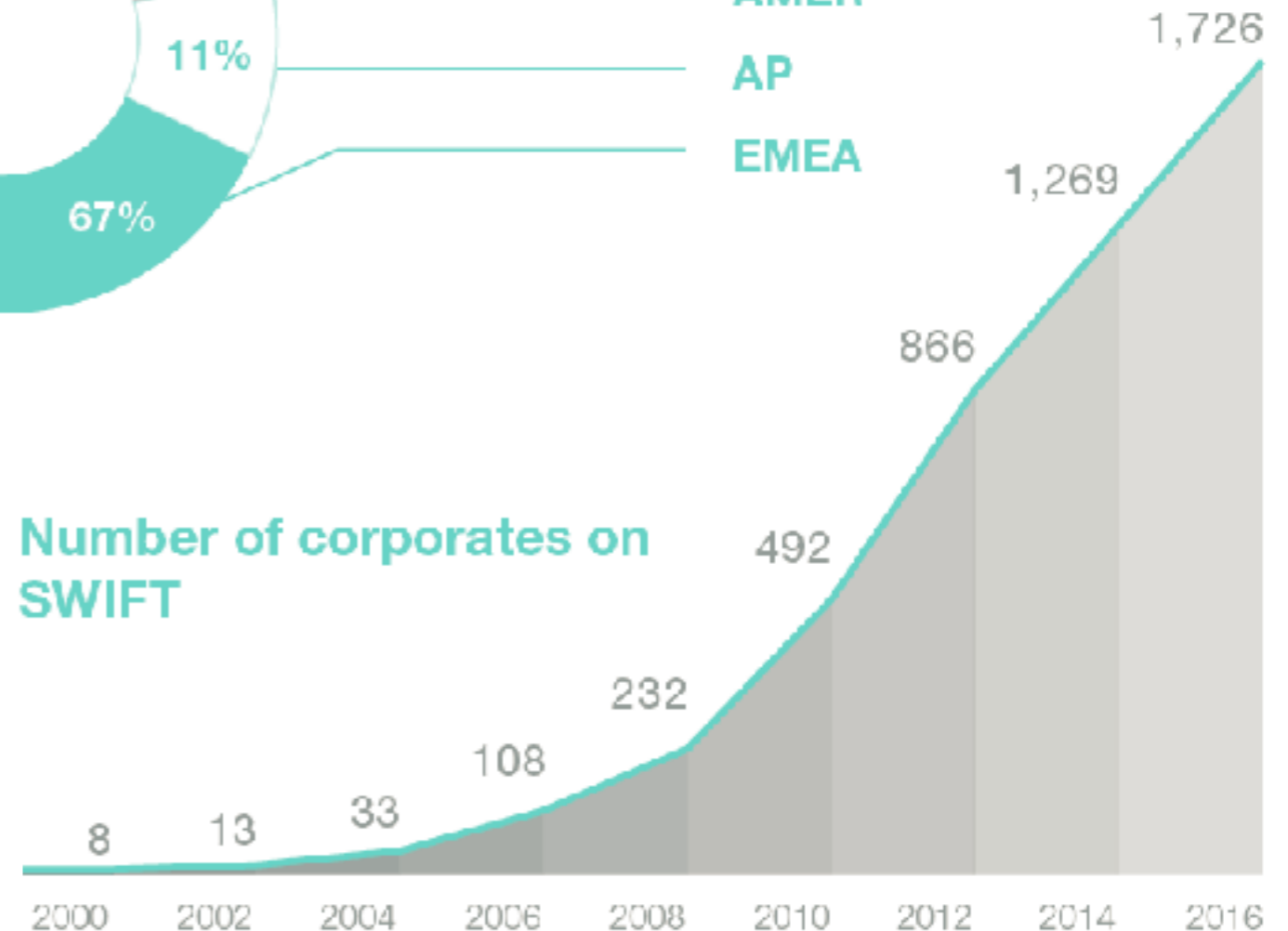
Of the total connected BIC8

10%

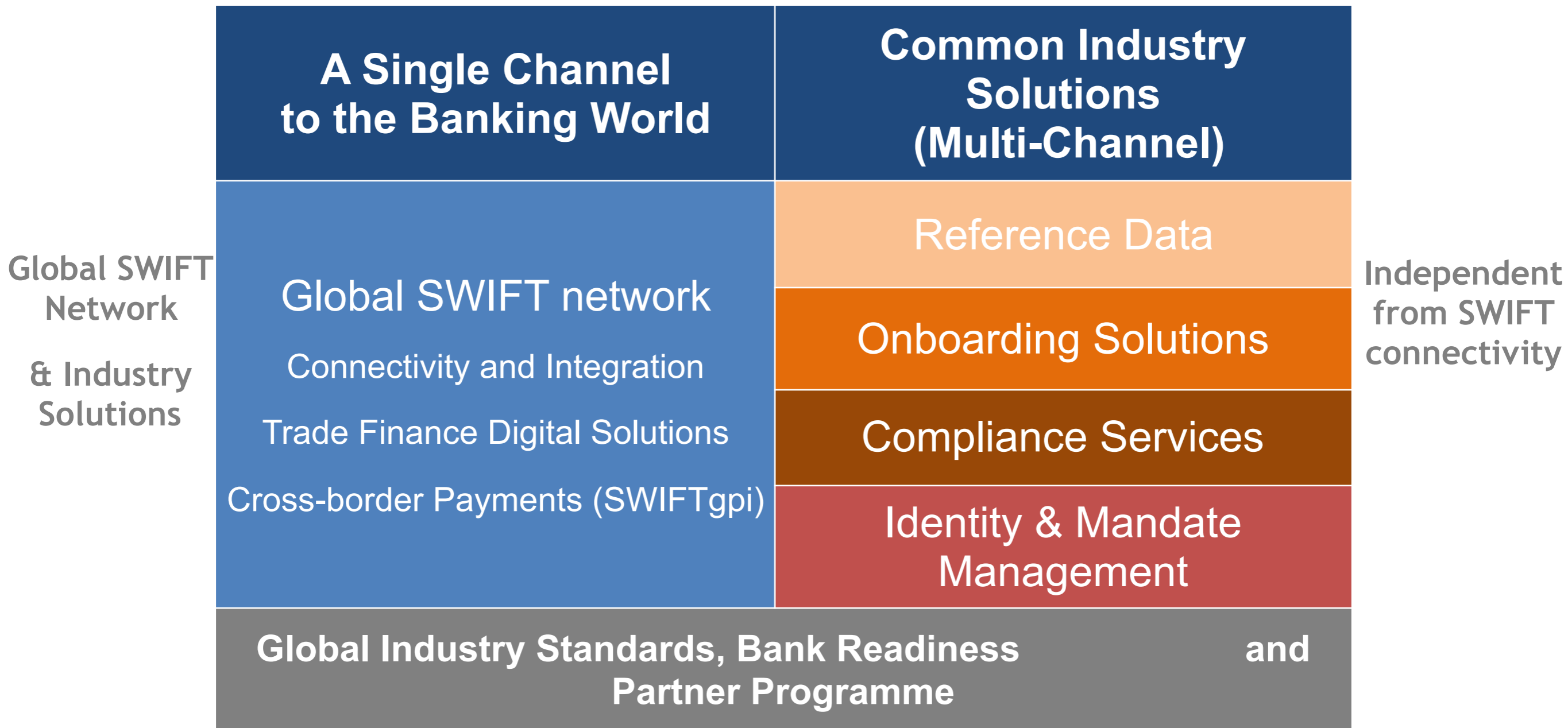
Of SWIFT revenue



71%
of SWIFT-connected corporates deal with 5 banks or more



What does SWIFT offer to Corporates?



What does SWIFT offer to Corporates?

Standardised
business flows

Main business
areas

Messaging
standards

Payments

Foreign Exchange

Trade finance

Supply-chain finance

Regulatory requirements

e-Statements

eBAM

Cash management



SWIFT for Corporates in France

1st

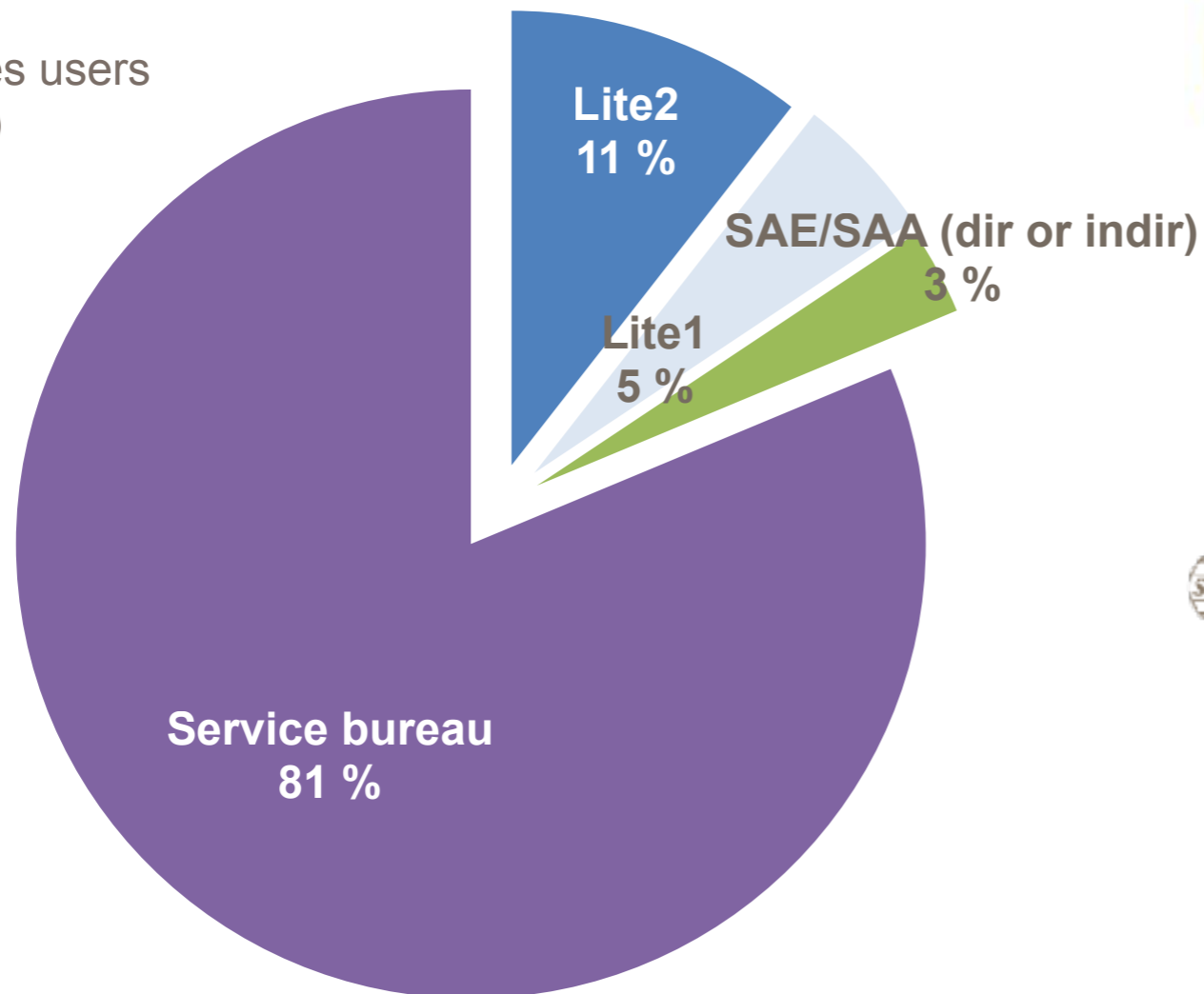
Country in terms of number of Corporate BIC



Successful in France with more than 60 % of non-connected Corporates

299

Corporates users (FY 2016)



Successful adoption to serve the Corporates in France

Now used to improve the onboarding experience for corporate customers



45

Banking groups subscribed for 3SKey
(+3 vs. Q4'2015)

109,000

Distributed 3SKey tokens
(+29,000 vs. Q4'2015)



Bank Readiness Programme

2,727

Banks reached globally

741

Banks Certified

78

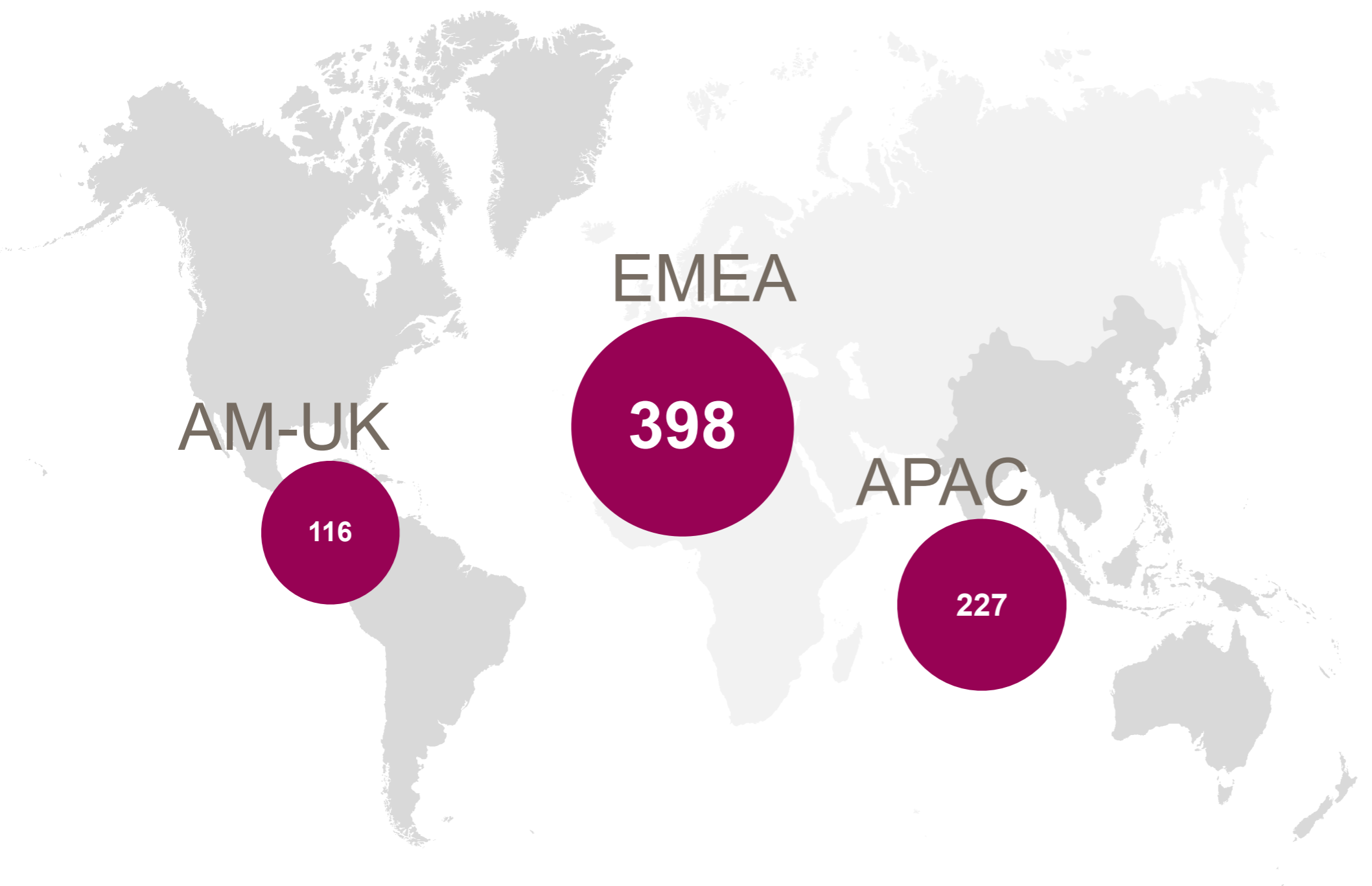
Banking Groups

135

Countries

38

Of Top50 SCORE
Banks Certified



Customer Security Programme Context



Customer Security Programme

While all SWIFT customers are individually responsible for the security of their own environments, a concerted, industry-wide effort is required to strengthen end-point security

In 2016 SWIFT announced its Customer Security Programme that supports customers in reinforcing the security of their SWIFT-related infrastructure

CSP focuses on mutually reinforcing strategic initiatives, and related enablers