



Corporate multi-bancarisé : comment tirer le meilleur parti de SWIFT gpi ?

Universwiftnet, 13 Mars 2018

SWIFTgpi

Speakers



Marc Delbaere

Global Head of Corporates and
Supply Chain

SWIFT



Laurent Dall'Aglio

Project Manager, Financing &
Treasury Department
LVMH - Moët Hennessy
Louis Vuitton



Sabrina Fromager

Product Manager, Cross-border
Payments
Société Générale

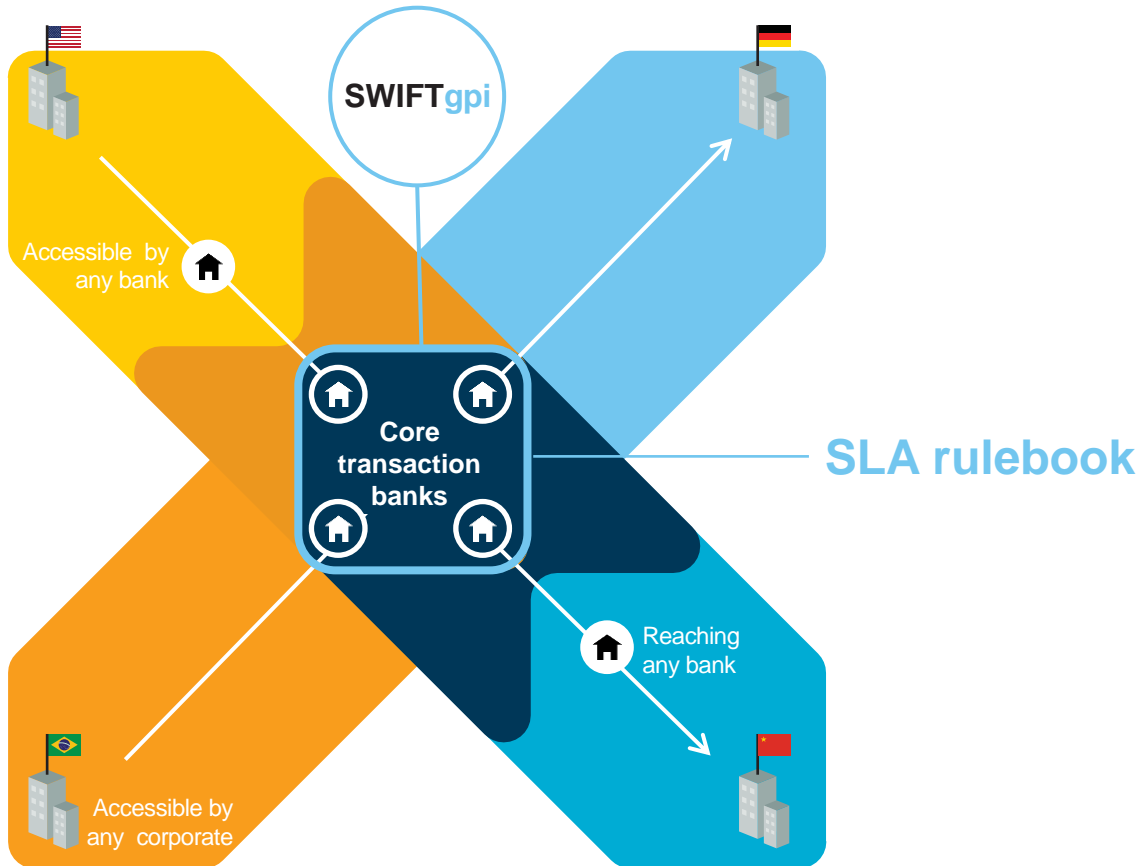


Damien Godderis

Senior product manager
Cash Management
BNP Paribas



Time for SWIFT gpi



- 1 Faster payments**
Same day use of funds*
- 2 Traceable**
End-to-end payment tracking & payment confirmation
- 3 Transparent fees**
Deducts and FX
- 4 Full remittance data**
Unaltered reconciliation info



Since launch in January 2017, gpi has seen rapid adoption

Very large
community
key banks

150+

banks committed to implement,
48 of top 50 banks signed

200+

countries covered

78+%

SWIFT cross-border payments represented

Millions live
payments

42

banks live
29 of top 50 banks live

11+ Mio

gpi payments since go live
140K payments/day

220+

country corridors

17%

XB MT103s sent as gpi

Delivering
real value

- Rapid transfers & credit confirmation (80% < 24 hours)
- Significant drop in bank enquiry costs (-25%)
- Positive reactions from corporates



Over 150 global transaction banks signed up

42

gpi banks live

220+

country corridors

140K+

gpi payments/day

11+ Mio

gpi payments since go live



150+ Banks

200+ Countries

78% SWIFT cross-border payments

- Agricultural Bank of China
- Akbank
- Al Baraka Bank
- Asociación Popular de Ahorros y Prestamos
- Associated Foreign Exchange
- Axis Bank
- Banco Bisa
- Banco de Chile
- Banco de Crédito del Perú
- Banco de Galicia y Buenos Aires
- Banco de Reservas de la República Dominicana
- Banco del Pacifico
- Banco Económico
- Banco Inbursa
- Banco Sabadell
- Bangkok Bank
- Bank al Etihad
- Bank for Investment & Development of Vietnam
- Bank Negara Indonesia
- Bank of Georgia
- Bank of Hangzhou
- Bank of Jiangsu
- Bank of Montreal
- Bank of Nanjing
- Bank of Ningbo
- Bank of Shanghai
- Bank of Tokyo-Mitsubishi
- Bank of Zhengzhou
- Bank Pekao
- Bank Rakyat Indonesia
- Bank Sinarmas
- Bank Uralsib
- Banque Centrale Populaire
- Barclays
- Bayern LB
- Bidvest Bank
- Budapest Bank
- CaixaBank
- Cajamar Caja Rural
- Cambridge Mercantile Corp.
- Canadian Imperial Bank of Commerce
- Central Africa Building Society
- China Citic Bank
- China Minsheng Bank
- China Zheshang Bank
- Chong Hing Bank
- Commercial Bank of Kuwait
- Commerzbank
- CRDB Bank
- Crédit Agricole
- Credit Suisse
- Dah Sing Bank
- Denizbank
- Diamond Trust Bank
- DNB Bank
- Ebury
- Ecobank
- Emirates NBD
- Erste Group Bank
- FirstRand Bank
- GCB Bank
- HSBC
- iBanFirst
- ICICI Bank
- Industrial Bank
- INTL FCStone
- Ipagoo
- Kapital Bank
- Kasikorn Bank
- KCB Bank
- KEB Hana Bank
- Kookmin Bank
- Landesbank Hessen-Thüringen
- Lek Securities Corporation
- Lloyds Bank
- Mizuho Bank
- National Bank of Kuwait
- National Commercial Bank
- National Microfinance Bank
- NIC Bank
- Ping An Bank
- Piraeus Bank
- PKO Bank Polski
- Postal Savings Bank of China
- Promsvyazbank PJSC
- Riyad Bank
- Santander
- Sberbank
- Scotiabank
- SEB
- Shanghai Pudong Development Bank
- Shanghai Rural Commercial Bank
- Shengjing Bank
- Shinhan Bank
- Skye Bank
- Tachamon International Islamic Bank
- TEB
- Toronto-Dominion Bank
- Turkiye Cumhuriyeti Ziraat Bankasi
- Turkiye Garanti Bankasi
- Turkiye Is Bankasi
- UBS Group
- United Overseas Bank
- Vietcombank
- VietinBank
- Westpac Banking Corporation
- Woori Bank
- Yapi Kredi Bankasi
- Yinzhou Bank
- Zhejiang Rural Credit Cooperative Union



Corporate multi-bancarisé : comment tirer le meilleur parti de SWIFT gpi China 31 Mars 2018

Corporate challenges with cross-border payments

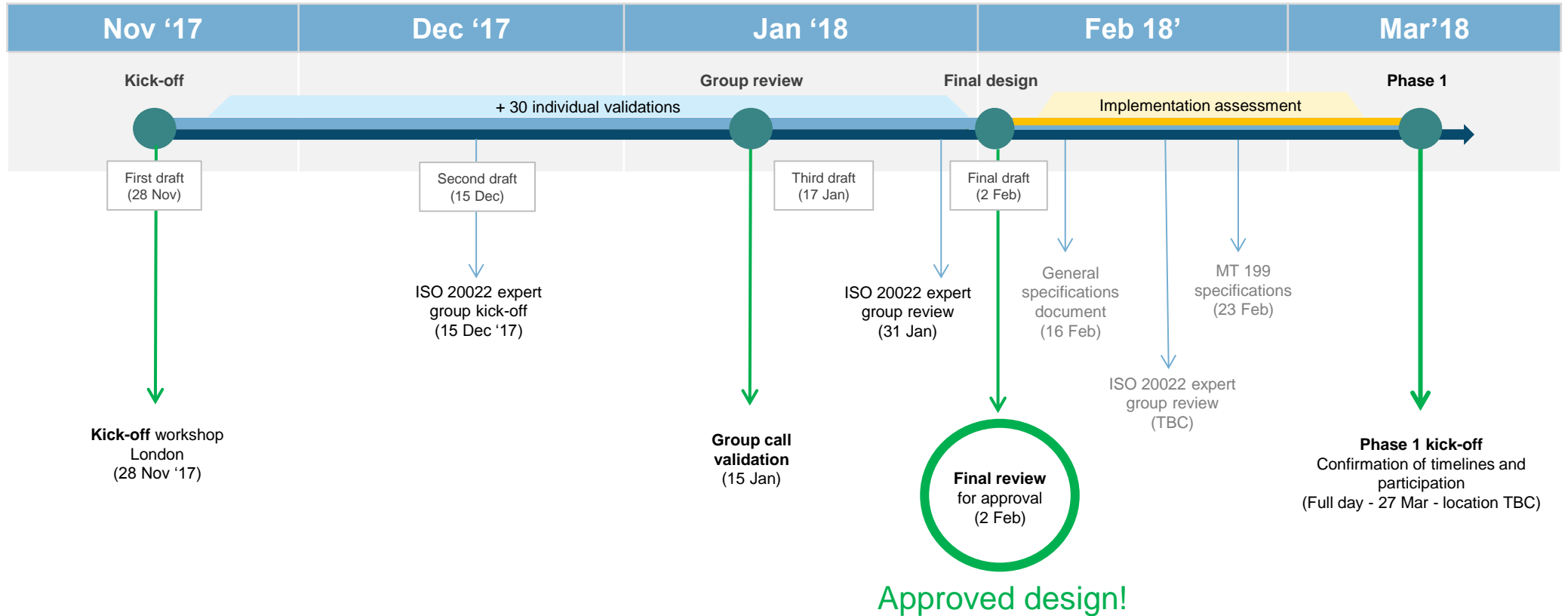
Where is my payment?
Uncertainty
Automation
Remittance information
BEN
OUR
Deductions
Inconsistencies
Traceability
Exceptions and investigations
Incomplete
Predictability
SHA



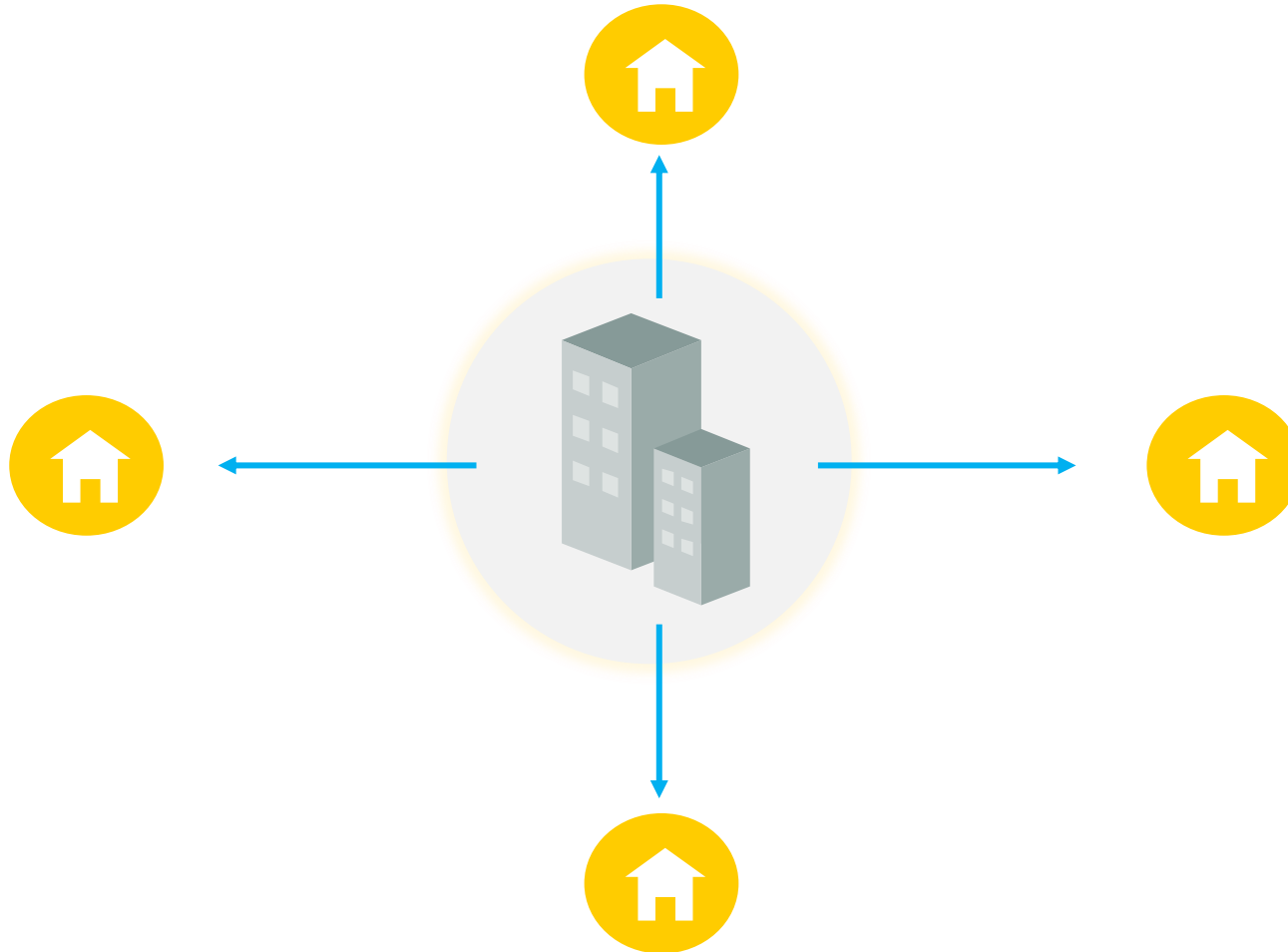
Pilot participants



Co-creation and collaboration between corporates and banks



Why should corporates engage on gpi?



Corporate pilot – a common canvas for multi-banked corporates

Standards
FIN & ISO

+

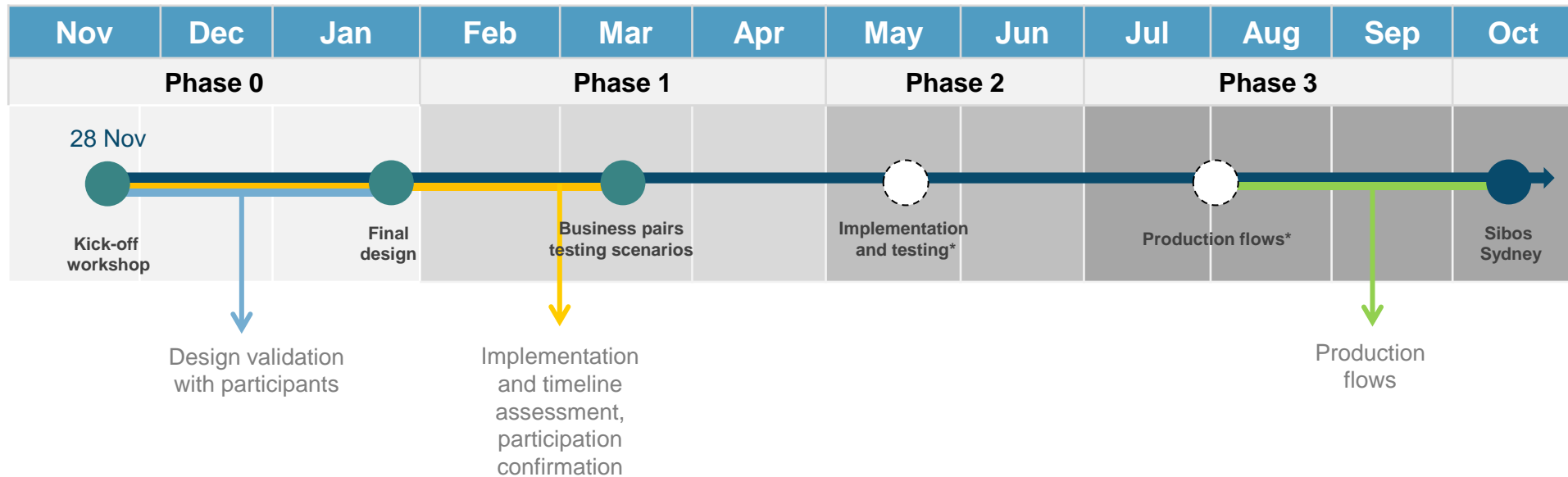
Corporate-specific
payment statuses

+

Common
approach for
payment reporting
(transparency)



Concrete plan and deliverables



Second pilot group (additional banks, corporates and vendors)



How to get started with SWIFT gpi?

- 1 Identify your key corridors and needs**
- 2 Contact your bank and ask about SWIFT gpi***
- 3 Include gpi (payments and tracker) in your RFP**

***If your bank is not gpi yet, contact us at swiftforcorporates@swift.com**



Q&A





Questions?

Contact: swiftforbanks@swift.com

Download

[SWIFTgpi App](#) on your iPad